

In-depth knowledge and open-minded approach

Testimonial - HM Trailers

Paul Harrison of P.J. & S.M. Harrison works a 600 acre farm near Coveney, Cambridgeshire. Crops are predominantly potatoes, oil seed rape and cereals.

The purchase of three specialist HM Trailers from Thurlow Nunn Standen to replace their older fleet of one 14 tonne and three 10 tonne trailers is intended to reduce the damage to crops from handling. The new 14 tonne trailers were put to use in the grain harvest before working hard in the potato harvest later in the year.

So why choose HM Trailers? Paul explains: “I visited the factory with my local Area Sales Manager, Jim Sculthorpe, and was won over by the enthusiasm and knowledge of the owner, Grant Perry. His in-depth knowledge of what people want and the open-minded approach to building what people need was a major selling point.

“Also, seeing Grant was a hands-on person, wearing a boiler suit and ready to muck in, rather than someone just sitting behind a desk, gave me confidence.

“The specification of metal and axle options convinced me that these trailers are very well made and a real quality product.”



Paul’s new trailers have a 22 tonne running gear, heavy duty axles and will be easier to back up to the hopper, meaning less damage and loss. With all three trailers being the same spec and height, Paul will be able to set the hopper to the same height and use multiple trailers without having to re-set the hopper, saving time and labour.

Jim Sculthorpe, TNS Area Sales Manager, adds: “The quality of HM Trailers, coupled with the ability to have the trailer made exactly to your specification, is a major selling point to our customers.

“With the diversity, higher yields and pressure on margins and resources of today’s modern farming sector, the reliability and robust nature of quality products is essential in giving

a farming company the edge over competitors.”

Grant Perry of HM Trailers adds: “We use top end materials, where possible, together with a very high standard of build on all our trailers, creating a high quality competitively priced UK manufactured product. Which is built to suit the requirements of the end user. We have and continue to put a lot of design time and planning, remaining flexible and adaptable, to create a trailer which fits and works safely in the customer’s environment.”

Paul sums it up: “The trailers are very well made with lots of strong metal and a good build, add to this the fact that they are competitively priced and the knowledge of Grant, and the decision of which trailer to buy was an easy one to make.”

