



Testimonial - Storage conversion

Specialist Installations Division

When you need a bespoke installations project, finished on time and to budget, the recommendation from Richard Garnham, Estate Manager of Lord Cranworth Farms, is to go to Thurlow Nunn Standen Ltd (TNS) and speak to their Specialist Installations Division.

Richard explains why he chose Jeremy Nunn of TNS to undertake their project, “Basically, Jeremy and the tender he submitted ticked all the boxes.

“We originally had three tenders for the work and although Jeremy’s quote was not the cheapest, we were impressed with his tender – there were no hidden extras. We were confident that we would pay the cost that was quoted and nothing more.

“Lord Cranworth Farms has a long history with TNS for its agricultural machinery

and we’re proud of this association, so choosing TNS was a natural choice.”

The project was to supply



and install a fully ventilated on-floor drying system in a 1967 grain store at Manor Farm, near Ipswich.

Since 2007 the main arable farming has been on a contract basis. Because there were no on farm drying facilities it was decided to adapt one of the two existing flat grain stores, either the 1967 or 1996 building.

Richard explains: “The older building needed some work anyway and so it was decided to go ahead with this store. We first looked

at the project in Autumn 2010 with the decision made to go ahead in March/April 2011. We were very impressed that Jeremy and his team ensured the project was completed in time for harvest.”

Jeremy added: “These conversion contracts form a very important part of our business and the challenge is always to make the most of an existing, often under utilised, asset. The satisfaction is often greater than some of the new contracts that we also undertake, particularly for such a respected customer.”

